



## BURRO BRAND GHANA LTD

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## Career Opportunity – Burro Business Development Associate

### **About Burro:**

Burro® sells quality products that help our customers save more and earn more. From simple innovations like our cocoa harvesting hand tool, the Bongo™, to the world's most fuel-efficient gari roaster, the Elephant™, Burro products deliver better living affordably. Our collaborative, innovative, and dynamic team is making a real difference in the lives of real people across Ghana and beyond. You're welcome to join in the magic that Burro is creating.

### **Your Career at Burro:**

Burro's mantra of *Respect, Innovate, Empower* extends to the unique corporate culture we are crafting. Burro elevates, celebrates, and develops smart, collaborative, problem-solving, hard-working, ethical leaders who see Burro as the best place to build their careers—and we are serious about living up to our end of the deal. Burro's future success across Africa depends upon our ability to attract and retain a new generation of civic-minded, entrepreneurial leaders—so expect unparalleled camaraderie, fast-paced learning, an inspirational mission, and regular demands to step up and live up to Burro's promise, *Do More*.

### **The Position:**

Burro's Business Development Trainee builds relationships between Burro and major organizations, including NGOs, government ministries, and multinational corporations. The Business Development Trainee will work closely with the Business Development Manager to learn how to scout opportunities, build networks, and close deals. Specific duties include:

- Become an expert on target organizations and industries
- Develop relationships in target industries, building a network of allies
- Close major deals with target organizations
- Work with the product development team to improve products to better suit the needs of major buyers
- Take a data-driven approach to tracking and analyzing business development strategies

### **Qualifications:**

- An undergraduate degree in Business or MIS
- Demonstrated history of honesty, strong work ethic, self-motivation, and problem solving
- Excellent spoken and written communication skills in English
- Fluency in one or more local Ghanaian languages
- Willing to relocate to Koforidua, with frequent travel to meetings and sales events throughout the country
- Passion for delivering on Burro's promise—Do More

### **To Apply:**

Please send a cover letter and resume to [careers@burrobrand.biz](mailto:careers@burrobrand.biz) no later than **20th May 2017**. Email should have the subject line: **Business Development Opportunity**.

**This position is eligible for National Service**

